

31 October 2019

Professor Flavio Menezes Chair Queensland Competition Authority **GPO Box 2257 BRISBANE QLD 4001**

Dear Prof Menezes

Re: Part B Proposal Confidentiality Claim—Accumulated Revenue Under-recovery

I refer to your letter dated 25 October 2019 regarding the abovementioned matter and the view of the QCA Board that the proposed amounts, attributable to each customer, are not confidential.

We appreciate the Board taking the time to formally consider GAWB's claim for confidentially along with the matters set out in Mr. Darren Barlow's letter dated 9 October 2019.

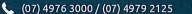
GAWB remains of the view that the information contained in tables 2.1 and 2.2 of Part B of the regulatory submission is confidential. The release of this information, in the absence of the QCA providing its views on a preferred approach, has the potential to adversely impact our customers due to their commercial arrangements and / or the markets they operate in.

In the absence of the QCA setting out its preferred approach in response to section 1.3 of the Referral and Directions Notice, GAWB will not be contacting its customers to discuss their respective shares or potential annual annuity payments as contemplated in GAWB's regulatory submission.

Stakeholder engagement has been a key feature of our preparations for this pricing review. We have offered to/held one-on-one meetings with our customers in the lead up to and following the lodgment of our regulatory submission. We plan on doing the same, following the release of the QCA's draft decision. As noted in Mr. Barlow's letter, dependent on the level of detail provided in the draft report, GAWB is willing to assist its customers in understanding how the QCA's preferred method for recovering the accumulated revenue under-recovery may specifically impact them.

Your letter notes that on the 4 November 2019 the QCA will publish on its website a redacted version of abovementioned tables. So that we can assist our customers with any potential queries that may arise from the publication of this data, it would be appreciated if you could

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confirm whether the redacted tables will be those previously circulated by QCA staff. Furthermore, as shown through the recent round of stakeholder submissions, the accumulated revenue under-recovery is a complicated issue that has already led to some confusion. For example, the confusion relates to its nature and the causes that have contributed to the buildup of the existing under recover. We would appreciate the opportunity to work with you on any explanatory text that may accompany the redacted tables.

On matters where clarification is being sought, it would be appreciated if you could contact Darren Barlow, Chief Executive Officer (07 4976 3019) or Angela Moody, Regulation and Planning Manager (07 3020 8014) to discuss.

Yours sincerely

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Chair

